



Thank you for applying to the Greater Harrisburg Foundation, a regional foundation of The Foundation for Enhancing Communities. Tell your story clearly and concisely. Attachments are required; follow all directions. Failure to answer questions, utilize this template, or attach required documents will disqualify your application. **Answer all questions using information that applies to the project seeking support of grant funds.** Contact Jennifer Strechay, Program Offer for Community Investment, at [jstrechay@tfec.org](mailto:jstrechay@tfec.org) or 717-236-5040 with questions.

## **APPLICANT PROFILE**

### **Applicant Organization Name**

New Hope Ministries, Inc.

*Provide your organization's name as currently recognized by the IRS*

- Check box if the Applicant Organization Name above is a “Doing Business As” name and the provided 501c3 letter states a different name. To be recognized by the “Doing Business As” name, attach ONE legal document using the provided name. If not provided, TFEC will utilize the 501c3 name.**
  
- Check box if the Applicant Organization uses a Fiscal Sponsor and provide name here**  
*Click or tap here to enter text.*

### **Name, Title, Email, Phone of Executive Leader**

Eric Saunders, Executive Director, [esaunders@nhm-pa.net](mailto:esaunders@nhm-pa.net), (717) 432-2087 x202

*All contracts and notifications of grant status will be addressed to the individual provided here*

### **Applicant Organization's Physical Address**

99 W. Church Street, Dillsburg, PA 17019

### **Applicant Organization's Address for Mailed Communications**

99 W. Church Street, P.O. Box 448, Dillsburg, PA 17019

*All contracts and notifications of grant status will be sent to the address provided here*

### **Name, Title, Email, Phone of Contact Completing Application**

Michelle Zemba, Development Coordinator, [mzemba@nhm-pa.net](mailto:mzemba@nhm-pa.net), (717) 432-2087 x211

*If application questions arise, this individual will be contacted by TFEC staff*

### **Organization's Mission Statement**

New Hope Ministries is a Christian social service agency that shows the love and hope of Christ by serving our neighbors in times of need and supporting their efforts toward stability.

### **Organization History (Do not exceed this page)**

New Hope Ministries was founded in Dillsburg, York County, Pennsylvania in 1982 to address the problem of lack of availability and accessibility of basic resources for low to moderate income individuals and families in our community, including single parents, seniors in poverty, the working poor (now known as ALICE – Asset limited, income constrained, employed) and those facing financial crisis. We help with basic needs, workforce development and job training, and educational youth programs.

## PROJECT PROFILE

### Project Title

Life-Sustaining and Life-Changing Community Resources for At-Risk Populations

*Project Title must match title listed throughout application and online.*

### Project Areas of Focus

UPSTREAM GENERAL

*Choose UPstream General if your project utilizes upstream strategies but is not principally centered upon the categories below. See the grant guidelines for additional detail.*

### UPSTREAM: FOCUS AREAS

*Choose an UPstream Focus Area (if your project is principally centered upon one or more of the categories below). Please select only those area(s) that apply to this project. See the grant guidelines for additional detail.*

<p><b>EDUCATION</b></p> <p><input type="checkbox"/> Programs &amp; projects that focus upon or nurture access to early childhood education</p> <p><input type="checkbox"/> Education &amp; development programs for children &amp; youth</p> <p><input type="checkbox"/> Educational programs serving adults</p>	<p><b>ENVIRONMENT &amp; PARKS</b></p> <p><input type="checkbox"/> Environmental stewardship</p> <p><input type="checkbox"/> Horticulture &amp; the arts</p> <p><input type="checkbox"/> Health &amp; environment</p> <p><input type="checkbox"/> Park beautification &amp; improvement</p>
<p><b>HEALTH</b></p> <p><input type="checkbox"/> Health &amp; human services</p> <p><input type="checkbox"/> Cancer awareness and/or research</p> <p><input type="checkbox"/> Dental care for those in need</p> <p><input type="checkbox"/> Health &amp; human services</p> <p><input type="checkbox"/> HIV &amp; AIDS</p> <p><input type="checkbox"/> Individuals with debilitating or terminal illness</p> <p><input type="checkbox"/> Individuals with intellectual disabilities</p> <p><input type="checkbox"/> Prevention of head and/or spinal cord injury</p> <p><input type="checkbox"/> Purchasing of devices that improve accessibility</p>	<p><b>HOMELESSNESS</b></p> <p><input type="checkbox"/> Homelessness &amp; hunger</p>
<p><b>MENTAL HEALTH</b></p> <p><input type="checkbox"/> Counseling for children with terminally ill family members</p> <p><input type="checkbox"/> Guidance, counseling, or programming that includes guidance and/or counseling for youths</p> <p><input type="checkbox"/> Mental health</p>	<p><b>SENIORS</b></p> <p><input type="checkbox"/> Programs &amp; projects serving older adults</p>
<p><b>COMMUNITIES OF FOCUS</b></p> <p><input type="checkbox"/> Disaster relief &amp; human services that serve the communities of Lebanon City, PA and Cressona, PA</p> <p><input type="checkbox"/> Programs and projects that benefit residents of Millersburg, a borough of Dauphin County, PA</p> <p><input type="checkbox"/> Projects to enhance Camp Hill Borough parks provided by youth organizations such as Scout programs or other youth organizations; programs &amp; projects that focus upon or nurture access to early childhood education within Camp Hill.</p>	

**Counties to be served as part of project; check all that apply.**

Cumberland     Dauphin     Franklin     Lebanon     Perry     Northern York (Dillsburg Area)

### Projected Number of Individuals to be served by project

8,000

Total number of ADULTS served

4,500

Total number of CHILDREN (ages 17 and under) served

12,500

Total number of ALL INDIVIDUALS served by the project

*If above data is not appropriate to project, be sure to fully state the audience type and numbers to be served in Question 2 of the Impact Narrative.*

## PROJECT SNAPSHOT

1. Capture your UPstream project and the community need it seeks to address in 200 words or less.

New Hope Ministries was created for such a time as what we find ourselves in with the current COVID-19 pandemic. Following all PA Department of Health orders, we have remained open and serving our community, committed to making sure those who come to New Hope have their needs met and then some. Our life-sustaining services and life-changing programs for at-risk populations in eastern Cumberland and northern York Counties are needed more today – and in the months to come – than ever before. New Hope Ministries provides access to basic needs for individuals and families who are unemployed, underemployed, unable to work, or on fixed incomes, struggling to make ends meet. Our programs meet people where they are today, and provide the tools and resources that lead to self-sufficiency. We are seeking financial assistance from the Greater Harrisburg Community Foundation to help keep our programs available and accessible for the low-income and at-risk populations we humbly serve in the greater Harrisburg region.

## PROJECT NARRATIVE

Answer questions 2-10 clearly and concisely; no limit.

2. The GHCF UPstream grant opportunity seeks to improve our area communities by supporting existing or new “upstream” systems, interventions, programs, or projects that attempt to create positive social change by addressing a problem at its source rather than managing its “downstream” symptoms. Describe your proposed upstream project, the geographic area it will serve, and the audience to be served; state why this audience was selected. Include how/why your project is “upstream” and how your project is working to address a specific need or needs. You MUST use and complete the following statement within your answer, “Grant funds will be used to \_\_\_\_\_”.

Feeding America reports “Pre-pandemic data reflect the lowest food insecurity rates seen since before the Great Recession, but the current crisis is likely to reverse the improvements that have occurred over the past decade” ([https://www.feedingamerica.org/sites/default/files/2020-05/Brief\\_Local%20Impact\\_5.19.2020.pdf](https://www.feedingamerica.org/sites/default/files/2020-05/Brief_Local%20Impact_5.19.2020.pdf)). In a July 27, 2020 news article published on NPR, a business professor estimates that “42% of recent pandemic-induced layoffs will result in permanent job loss” (<https://www.npr.org/2020/07/27/895674685/-600-a-week-poverty-remedy-or-job-slayer>). CNBC reports data from a recent survey through the US Census Bureau that 40% of renter households in the state of Pennsylvania are at risk of eviction (<https://www.cnbc.com/2020/07/27/how-the- eviction-crisis-will-impact-each-state.html>).

COVID-19 has certainly caused fear and uncertainty in our community these past few months. New Hope Ministries has remained open and serving our community through this crisis, and we are committed to our mission of ensuring that people have their basic needs met. The data reflected above and the overall uncertainty of “what’s down the road” is causing concern in the nonprofit world, and worry about delivery of life-sustaining services in the long-term; specifically, 2021.

Year-round, New Hope Ministries provides life-sustaining and life-changing community resources for at-risk populations in eastern Cumberland and northern York Counties through a continually evolving UPstream approach to program delivery, including access to basic needs to support what an individual or family needs now; and life-changing programs that lead to self-sufficiency, like life skills and job training programs. We offer our guests (the people who come to us for help) what they need now to avoid falling into the stream and needing help getting bailed out later. We have full-time physical locations in Mechanicsburg, Lemoyne, and Dillsburg, and once-a-month mobile sites in Enola, Camp Hill, and Lewisberry.

Our most recently completed year-end data (July 1, 2018 through June 30, 2019) points to us helping approximately 11,700 low-income residents in this part of our service area with some form of much-needed assistance. We know, however, that US Census data indicates there are more than 31,790 people living below 200% of the Federal Poverty Level; this includes working families who are considered underemployed and just can’t make ends meet. We also know that the communities of Enola and Wormleysburg have some of the highest levels of poverty in the greater Harrisburg area west of the Susquehanna River (census.gov). The community of Wormleysburg is served at our West Shore Center;

on July 27, 2020, our board of directors approved the purchase of a property in Enola (made possible in part through a grant from Cumberland County CDBG) where we will transition our monthly Enola mobile pantry into a full-time service location later this year (pending other funding) for this high-poverty community.

Since COVID-19 started, New Hope's staff and volunteers have shifted our services to meet the safety precautions directed by the Centers for Disease Control (CDC) and the PA Department of Health. During the red and yellow phases in PA, we safely packed food boxes and bags inside our buildings, and brought prepacked food items representing the major food groups to our guests as a zero-contact drive-up service or via home deliveries. In the green phase, we reopened our food pantry to self-shopping once again, still under the guidance of all PA Department of Health orders. We are meeting with guests and holding our life skills and job training classes using social distancing. For now, we have suspended our hands-on youth program activities, and are working to implement new program delivery services this school year to keep children engaged in learning and developmental growth.

New Hope Ministries is committed to remaining open and serving today and in the long term, as we have for thirty eight years now. Grant funds will be used to help keep our life-sustaining and life-changing services for at-risk populations in eastern Cumberland and northern York Counties up and running so that people will continue receiving support and help in 2021 (whether the result of the Coronavirus pandemic or otherwise), and the tools and resources for long-term stability beyond crisis.

## **DATES & LOCATIONS**

- 3.** When and where will the project take place? List dates and locations as appropriate in chronological order. State if provided dates/locations are confirmed, estimated, or to be determined.

Our programs take place year-round, as needed and as requested. Our programs are on-going and constantly evolving and growing to meet unmet needs in the community, even during a pandemic. Our Mechanicsburg Center is located at 5228 E. Trindle Road and open Monday through Saturday, including select evenings during the month; our West Shore Center is located at 701 Bosler Avenue in Lemoyne and open Monday through Friday, and select evenings and Saturdays during the month; and our Dillsburg Center is located at 99 W. Church Street and open Monday through Friday, and select evenings and Saturdays during the month. Our mobile sites currently serve Enola (soon to transition into our next full-time service location), Camp Hill, and Lewisberry once a month with food and casework services. Other than a regular monthly mobile schedule, we cannot confirm the exact dates that every type of assistance will take place; we can confirm that we will consistently serve people throughout the year.

## **ROLES & RESPONSIBILITIES**

- 4.** Does the project involve partnerships, collaborations, service, or affiliations with other organizations that will strengthen the project? If so, LIST their name(s) and corresponding role(s) within the categories below OR if this does not apply to you, state why your project is best positioned for success as a single organization.

**SINGLE ORGANIZATION STATEMENT:** [Click or tap here to enter text.](#)

**PARTNERSHIPS:** *We are equally invested in providing this project and success is dependent upon all organizations and shared roles although one entity serves as the applicant for this grant. Our application includes a letter from each partner that states their role in this relationship.*

[Click or tap here to enter text.](#)

**COLLABORATIONS:** *We are working with other organizations to make this project happen, but we serve as the lead organization for this grant opportunity and our project success is enriched by, but not dependent upon, our collaborators. An additional letter is NOT required, but may help the application.*

To provide the very best resources and information to the people we serve, New Hope partners with local businesses, educational institutions, and various organizations and people in the greater Harrisburg community to ensure that our

UPstream program approach meets the needs of those coming to us for help. We cannot do everything, but we have strong community partners who have our back and we have theirs. For example, Child Care Consultants rents a portion of our West Shore Center, and we often refer our families to their services, and vice versa. We also typically serve as a site for the annual United Way of the Capital Region Money in Your Pocket tax preparation assistance, and partner with the United Way year-round in the Road to Success workforce development program. What a wonderful way to collaborate! We have a strong volunteer force to be reckoned with. In our eastern Cumberland and northern York County service areas, close to 1,500 volunteers put in 65,000 hours of work to help stock food pantry shelves, pack food boxes, make home deliveries because of COVID-19 concerns, help with referrals, teach budget and youth program classes, and find housing and jobs for those in need. We receive significant in-kind donations of food from retailers like The GIANT Company, Weis Markets, and Panera, and are a program partner agency of the Central Pennsylvania Food Bank and the United Way of the Capital Region. Other partnerships include those with the Supplemental Nutrition Assistance Program (SNAP), Women, Infants, and Children (WIC), SNAP 50-50, Cumberland County CDBG, Veterans Affairs, LIHEAP, Dollar Energy, The Salvation Army, CommunityAid, Mission Central, and New Digs.

**SERVICE:** *Our project will serve these organizations and cannot take place without their commitment to accept service. Our application includes a letter from each organization (this includes schools) that states their intent to participate.*

Click or tap here to enter text.

**AFFILIATIONS:** *Our project may be affiliated with these organizations in some way, but is not 100% dependent upon their participation. An additional letter is NOT needed.*

Click or tap here to enter text.

## COMPARABLES

5. Are other organizations in your service area providing services that are similar to your proposed project? If yes, state their names or services and explain how your project differs. If no, state NA.

Helping others in need is a shared mission in the faith community. There are many church-based and other food pantries in the eastern Cumberland and northern York County communities where we serve; however, the majority of these groups are not providing other basic needs assistance (rent/mortgage, utility, heating, etc.), job training and workforce development, or youth programs like New Hope Ministries offers as a key part of our UPstream model approach. An organization that is somewhat similar to ours is the Salvation Army with offices in nearby Carlisle and Harrisburg (not in our service area).

## ASSESSMENT & IMPACT

6a. What will project success look like? Provide a brief overview of the project's key outcomes, outputs, and/or other results of success.

Project success looks like low-income residents living in eastern Cumberland and northern York Counties who are struggling to make ends meet having their needs met and finding stability in their lives, even in the midst of a health crisis like COVID-19. Key outcomes include providing food to the hungry, providing emergency financial assistance for people struggling to pay rent or utility bills, giving parents with children the tools they need for healthy households, and helping people get good job training and find jobs.

The outputs and indicators that we collect and track to measure our success include:

- Number of individuals/families who receive food
- Number of individuals/families who receive housing assistance
- Number of individuals/families who receive other forms of financial assistance
- Number of individuals who participate in job training programs

- Number of individuals who participate in youth programs

**6b.** How will project success be measured and documented (i.e.: how will you know the project is successful? Are you collecting value statements, numbers served, surveys, photos, before and after images, or using other methods)?

New Hope staff and volunteers track every service delivered, which relate to our outcomes, including demographic information of the people receiving assistance, food received, and other basic needs assistance received to measure outcome achievement. New Hope also conducts research on best practices and continually seeks ways to innovate, especially during a global pandemic. We continuously measure our effectiveness by tracking services delivered and by conducting surveys of guests asking for input and feedback about the services received. We also love to share stories and pictures of the people we serve (with permission). Our Facebook Page, e-newsletters, and website regularly relay these stories to our community of supporters. Success can be measured by numbers, but these stories often provide a better idea of the personal level of success for an individual or family, which is just as important as the summarized data collected in our client database. For example, New Hope recently helped a single mom of a preschooler whose work hours were cut as a result of COVID-19. She is also taking classes to further her education to advance in her profession for increased income. New Hope was able to help with food, a rent payment, and car payment so she can continue to have transportation to the limited work hours she has been given. This is success to us, and just one example of how we can help people UPstream facing financial crisis.

## **FUNDING & SUPPORT**

**7.** If this proposal is not funded at the level requested, will you be able to implement the project as stated? Explain as needed.

We are hopeful that New Hope Ministries will continue to meet the needs of low-income residents that we serve in this part of our service area, even without the full amount of support we have requested from the Greater Harrisburg Foundation's UPstream program. Our community is amazing, and has already blessed us with resources to keep our doors open through the current health crisis. Our first priority is making sure families have their basic needs met, and we plan to ensure our mission continues through challenging times like today, and what is expected down the road.

**8.** This grant opportunity will not fund 100% of any project. Restate the amount you are seeking and describe other funding sources and amounts.

New Hope Ministries is requesting a \$10,000 grant to support life-sustaining and life-changing community resources for at-risk populations in eastern Cumberland and northern York Counties. Our cycle of fundraising continues year to year. At this point in time, all of the funding for this program is considered "Pending" since it is dependent upon how funders and donors respond to our various requests for financial support over the year. Because of COVID-19 and our service as a life-sustaining organization, we have access to special local, state, and federal grants and opportunities to provide food and other basic needs for our guests, more than usual in our typical budget year. Most of these funders (United Way, State Food Purchase Program, Community Development Block Grant CARES Act, SNAP 50-50, Department of Environmental Protection) are either pending or committed to providing New Hope with help with our direct service expenses (food, rent, utility, stability, youth). To offset certain government restrictions and to serve all struggling families who come to us for help, we still need funds to help fill the government gaps, and administer and manage all our programs, which takes facilities, refrigeration, transportation, and staff management. We are respectfully requesting unrestricted financial investment from community funders like the Greater Harrisburg Foundation to help us keep providing all our programs to a community facing new challenges because of the impact of the Coronavirus.

**9.** Did the applicant organization end its most recent fiscal year with a budget surplus or deficit? If so, briefly state the amount of the surplus or deficit and state how the surplus may be used (i.e. is it earmarked for another program) and/or how the deficit may be handled.

We received our preliminary fiscal year-end financial statements, which, because of the COVID-19 pandemic and availability of new grant resources and public support, indicated a net income surplus of \$527,000 (not including investments, depreciation, or non-cash income or expenses). At the time of this application, there are no instructions from our Finance Committee as to how the surplus will be used; however, the fundraising forecast is quite uncertain considering the ongoing health crisis. Our board and development committee are cautiously concerned about the public's capability to continue giving at sustainable levels to meet expected higher needs in the coming year.

## **ACCESS & INCLUSION**

**10.** As a community foundation, TFEC fosters a climate of purposeful inclusion that values diversity of gender, age, race, ethnicity, national origin, range of abilities, sexual orientation, and socio-economic status. Please state how your project will be made accessible to all individuals who qualify for participation in the project and describe any accommodations, modifications, technologies, or services you will offer to ensure that all eligible participants experience the best possible services or outcomes.

New Hope Ministries three physical locations in Mechanicsburg, Lemoyne, and Dillsburg are each accessible via public transportation. At our Mechanicsburg Center, the second floor of our building is accessible via a chair lift. At each location, our food pantry shelves and food pantry shopping cards are written in English and Spanish. New Hope employs three Spanish speaking caseworkers who circulate throughout the organization as needed to interact and communicate with guests. We also have one staff member who can translate American Sign Language. New Hope Ministries does not discriminate in provision of services. While New Hope is a faith-based organization that believes in living out our faith by showing our love to our neighbors, there is no requirement to participate in any religious activity to volunteer or receive services at New Hope. During this unique time of serving in a pandemic, we are also arranging for and delivering services via video calls, online classes, curbside food delivery, and home deliveries. To guarantee uninterrupted and comprehensive service, we schedule personal, confidential appointments for each prospective guest. Emergency assistance for basic needs such as food and heating fuel is also provided between appointments. We also provide "walk-in" service during normal operating hours for abundant supply of donated foods including bread and fresh produce in the portion of our food pantry called Marketplace.

## BUDGET WORKSHEET

Complete the Budget Worksheet below; a Project Total is required.

ITEM OR SERVICE <i>Examples include: Contracted Services, Equipment, Personnel, Supplies; list your own as appropriate.</i>	DESCRIPTION OF ITEM OR SERVICE	REQUESTED GRANT FUNDS <i>Indicate where funds sought through this grant opportunity will be applied.</i>	OTHER FUNDING SOURCES <i>State the names and amounts of all other funding sources.</i>	PENDING, COMMITTED, OR RECEIVED <i>Using a P, C, or R, indicate the status of all funding sources.</i>	\$ TOTALS <i>Add across to provide a total for each row. Total columns as indicated in bottom row.</i>
Direct expenses for people served through various programs	Food, rent, utility, stability, youth activity payments to vendors	\$0	\$461,300 from United Way, CDBG grants, SNAP 50-50, Foundations, Private donors	P	<b>\$461,300</b>
Personnel	Wages, benefits, and travel for staff delivering programs	\$5,000	\$389,661 from United Way, CDBG grants, SNAP 50-50, Foundations, Private donors	P	<b>\$394,661</b>
Vehicle maintenance and repairs	Gasoline, license fees, repairs	\$1,000	\$19,000 from Foundations, Private donors	P	<b>\$20,000</b>
Facility needs	Office supplies, telephone, utilities, maintenance, repairs, furniture	\$4,000	\$122,950 from Foundations, Private donors	P	<b>\$126,950</b>
		\$			\$
		\$			\$
		\$			\$
		\$			\$
		\$			\$



<b>TOTALS</b>	<b>\$10,000</b>	<b>\$992,911</b>		<b>\$1,002,911</b>
	<b>Total: Requested Grant Funds</b>	<b>Total: Other Funding Sources</b>		<b>PROJECT TOTAL</b>



*Sharing Christ's love by meeting human needs*

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## Board of Directors

**Michael Eby, CPA**

Board President  
Mechanicsburg, PA  
*McKonley & Asbury*

**Natalie Wech**

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Dillsburg, PA  
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**Mark Halbruner, Esq.**

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**Rev. Shawn Berkebile**

York, PA  
*St. John's Lutheran Church*

**Pastor Rich Cline**

Wormleysburg, PA  
*Cornerstone Fellowship Church*

**Patricia Devlin**

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*Land Logics Group*

**Luke Dreese**

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*The GIANT Company*

**Bruce Juergens**

Dillsburg, PA  
*Retired*

**Roger Larsen**

Hanover, PA  
*Alternative Directions, Inc.*

**Jane Long**

York, PA  
*Retired Teacher*

**Stefani McAuliffe**

Enola, PA  
*United Way of the Capital Region*

**Maureen Neary**

Mechanicsburg, PA  
*Family Design Resources, Inc.*

**Kofi Odoom**

Mechanicsburg, PA  
*F&M Trust*

**Andrew M. Otto, CFP®, CTFA**

Etters, PA  
*Questmart Strategic Wealth Advisors*

**William Oyster, CPA**

Lebanon, PA  
*Smith Elliott Kearns & Company, LLC*

**Tonia Reinert**

Dover, PA  
*Retired Teacher*

**Judith A. Walter**

Mechanicsburg, PA  
*Zimmerman's Automotive*

July 27, 2020

Greater Harrisburg Community Foundation UPstream  
The Foundation for Enhancing Communities  
200 N. 3rd Street, 8th Floor  
Harrisburg, PA 17101



Dear Members of the Foundation:

Child Care Consultants, Inc. is presenting this letter in support of funding the programs that New Hope Ministries offers to help low income families with needs such as food, casework to help people meet emergency needs, housing assistance, job training and workforce development, and youth programs. This support is critical especially in light of the current COVID-19 pandemic that is adversely affecting the lives of those who reside in our communities.

We see direct benefit to people receiving assistance at New Hope Ministries through the food pantry program and youth programming which are located beside our office in Lemoyne. We have the opportunity to direct clients to these resources on a regular basis. Their staff are always accepting and courteous to clients as they work with them. We have also partnered with them in providing school supplies last year and saw many students receive backpacks that were needed as they were heading back to school.

New Hope Ministries staff and leadership have continued to serve the community throughout the COVID-19 pandemic. We have seen them take the necessary steps to safely continue to provide food and resources for those that they serve. We are confident as we look forward to returning to our offices full time that we will be able to continue to partner and direct our clients to the resources that New Hope Ministries offers. This funding will be a part of that collaboration so we strongly support them in this application.

Thank you for considering New Hope Ministries for your funding through this grant. We will continue to look forward to seeing their work grow. Please feel free to reach out to us if you have any further questions.

Sincerely,

*Christy S. Renjilian*

Christy S. Renjilian  
Executive Director

CSR/slc

**Child Care Consultants, Inc. | ELRC Regions 9 & 10**  
Serving Adams, Cumberland, Dauphin, Lancaster, Lebanon,  
Perry and York Counties | [www.childcareconsultants.org](http://www.childcareconsultants.org)

29 North Duke Street | York, PA 17401  
p: (717) 854-2273 | f: (717) 843-4158

701 Bosler Avenue, Suite C | Lemoyne, PA 17043  
p: (717) 210-3334 | f: (717) 210-3373



July 28, 2020

Greater Harrisburg Community Foundation UPstream  
The Foundation for Enhancing Communities  
200 N. 3rd Street, 8th Floor  
Harrisburg, PA 17101

Dear Members of the Foundation:

United Way of the Capital Region is presenting this letter in support of funding the programs that New Hope Ministries offers to help low income families with needs such as food, casework to help people meet emergency needs, housing assistance, job training and workforce development, and youth programs. This support is critical especially in light of the current COVID-19 pandemic that is adversely affecting the lives of those who reside in our communities.

We see direct benefit to people receiving assistance at New Hope Ministries through their work with the Road to Success program which focuses on assisting clients with finding and retaining employment. Their support services such as soft skills classes, job training, and family support including basic needs like food, clothing and shelter ensures that individual and family needs are met. Starting with meeting basic needs, New Hope Ministries empowers the client to focus on their education and training, job readiness and self-sufficiency.

New Hope Ministries supports not only the United Way of the Capital Region, but many local area non-profits. They are a collaborative organization that works to ensure our community and region continually move forward.

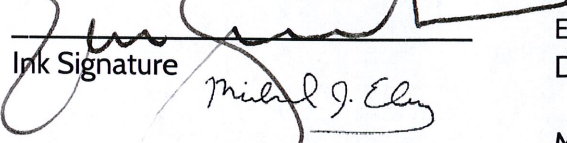
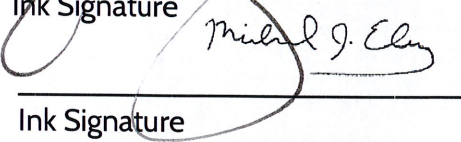
Sincerely,



Timothy Fatzinger  
President & CEO

**2020 GREATER HARRISBURG COMMUNITY FOUNDATION UPSTREAM SIGN & SUBMIT FORM**  
Provide signatures from the applicant organization, below. Both organization representatives must sign.

By providing your original OR digital signature below, you agree that the provided information in this application is true to the best of your knowledge and may be submitted for review. Completion of this form is one component of your Complete Application.

- |                                     |                        |  |  |
|-------------------------------------|------------------------|--|--|
| <input checked="" type="checkbox"/> | <b>President/CEO</b>   | <br>_____<br>Ink Signature | Eric Saunders, Executive Director<br>Digital Signature |
| <input checked="" type="checkbox"/> | <b>Board President</b> | <br>_____<br>Ink Signature  | Michael J. Eby, CPA<br>Digital Signature               |

**REQUIRED ATTACHMENTS TO BE UPLOADED & SUBMITTED BY 4PM ON THE DEADLINE DATE**

All grant materials must be submitted through the TFEC online application system by 4pm on the deadline date.. This grant opportunity does not utilize delivered or mailed materials.

- Complete Application:** Applicant Profile, Project Profile, Project Snapshot, Project Narrative, Budget Worksheet, and Sign & Submit Form with original or digital signatures.
- Board of Directors List:** Professional affiliations (ie: work positions and/or titles as applicable) must be included.
- ONE, TWO, or THREE letters of support with original or digital signatures.** Applicants may submit the number of letters that will best support their application. Letters of support from the applicant organization's Board of Directors will not be accepted. Identical form letters are discouraged. A minimum of ONE letter of support is REQUIRED for this grant opportunity regardless of response to Question 4.
- If you have indicated PARTNERSHIP with or SERVICE to other Agencies as stated in Question 4, you must upload letters with original or digital signatures documenting the relationship.** A letter of partnership or service may also serve as a letter of support if support is expressly stated.
- Applicants who utilize a FISCAL SPONSOR** must include a letter signed by the Executive Leader of the Fiscal Sponsor organization indicating agreement to serve as the Fiscal Sponsor. An original or digital signature is required.
- IRS 501(c)(3) determination letter.**
- 1st Page of Applicant Organization's Most Recent 990.** If 990 is not available, upload applicant organization's most recent audit or financial statement to meet this requirement.

**QUESTIONS**

If you should have any questions regarding this form or TFEC grant opportunities, contact Jennifer Strechay, Program Officer for Community Investment, at [jstrechay@tfec.org](mailto:jstrechay@tfec.org) or 717-236-5040.